



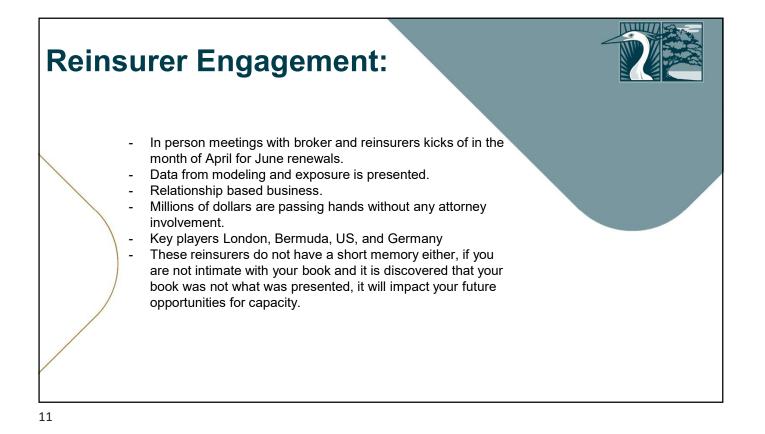
Image: Burj Khalifa in Dubai, United Arab Emirates. Built in 2010 and known as the world's tallest building at a height of 2,722 ft (just over half a mile)

Facultative Reinsurance

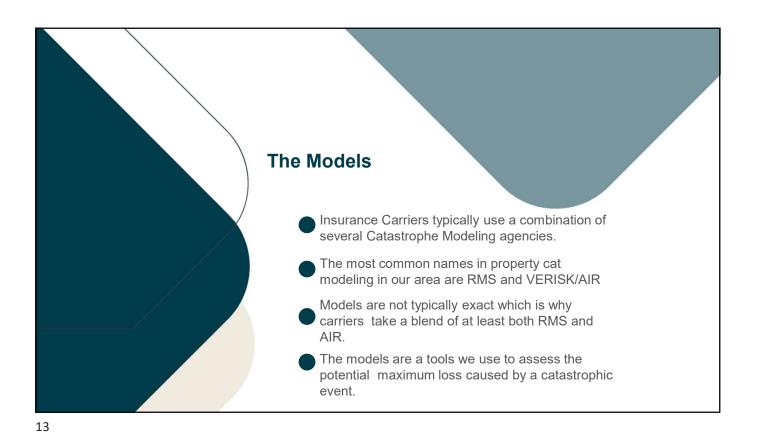
Typically purchased by ceding company for an individual risk
An example of this would be a small insurer attempting to cover an individual building with a TIV of \$5 million. The primary carrier would seek Facultative Reinsurance to assist in covering the large property.

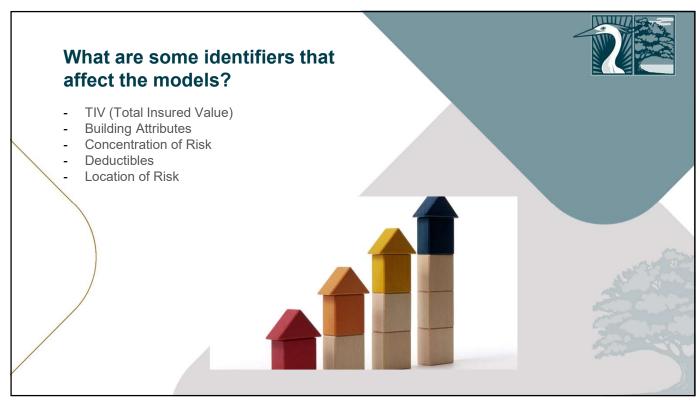
Reinsurance preparations for a 6/1 renewal:

- Starting in Jan. carrier provides projections for risk count, total insured value, geographic makeup of book (inforce) at 9/30.
- Projections are then modeled through modeling agency (AIR/RMS/KCC)
- The model will predict the level of reinsurance coverage needed to support the losses at various return times.
- Each carrier's view of risk will dictate how much reinsurance coverage will be purchased.
- At that point, it is the carrier's responsibility to manage their portfolio to align with their projections.
- Unprecedented market conditions have made this challenging for the Louisiana market.









Total Insured Value (TIV)



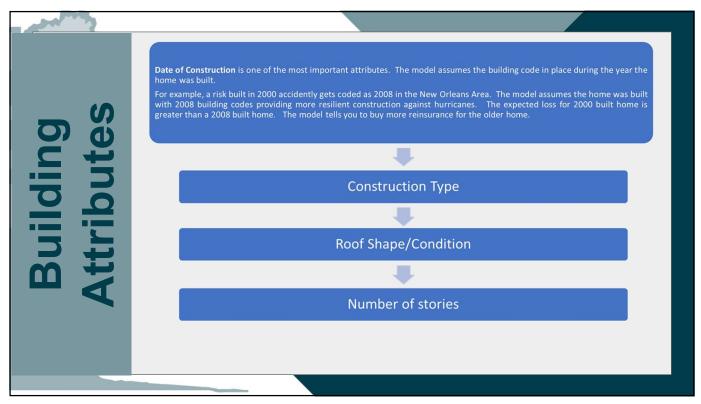
- Total insured value is the SUM of coverages A, B, C, and D

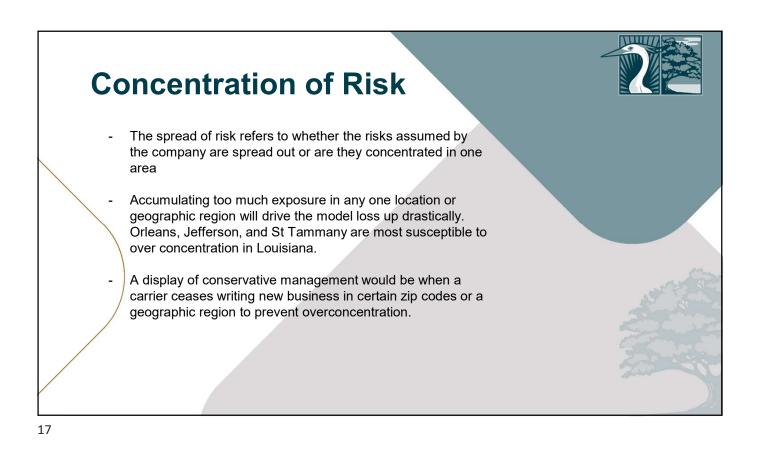
- Insuring a risk at 100% of the replacement cost is the key to an accurate TIV

- Reliable modeling starts with the input from the agent. When a replacement cost calculation is completed, that contribution makes up the TIV. Deviating from the features that are real, such as manipulating an RCE is a mortal sin in our business.

- Inflation Guard will never keep up if your starting point is not insuring to 100%

- An underinsured book of business will have a significant effect on the modeling results, possibly misrepresenting the true exposure.



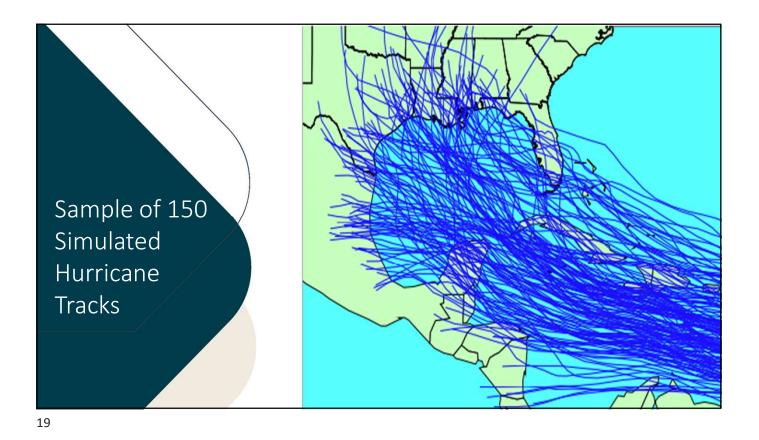


CATASTROPHE MODELLING: A STEP-BY-STEP EXAMPLE

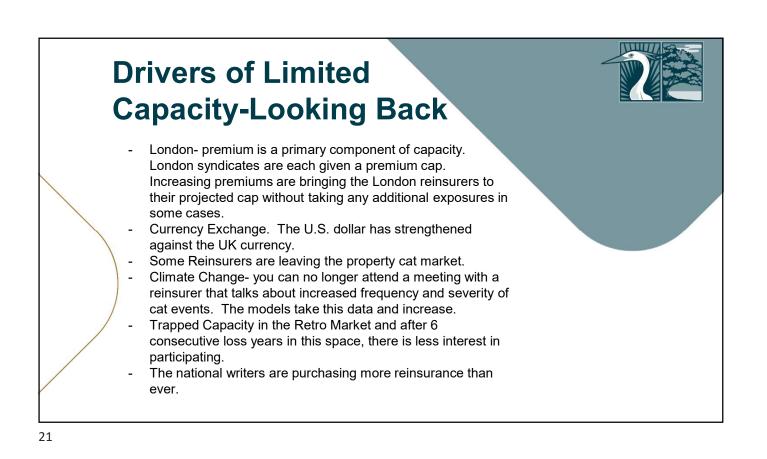
The basic framework for modelling perils is similar. This example illustrates the steps a user would take to arrive at an estimation of modelled losses from hurricane risk to a given location.

- 1. User enters location data and building characteristics into model
- Model geocodes location to its geographic coordinates, identifying location's distance to coast
- 3. Stochastic event module defines event set for specified location and storm type
- 4. Hazard module generates event information including wind speed and storm surge to determine hazard intensity
- Vulnerability module retrieves hazard intensity and generates average damage (ie, mean damage ratio) and associated uncertainty factoring in building characteristics (eg, roof type, construction type)
- Based on the estimated mean damage ratio and uncertainty, financial module calculates losses based on building values and insurance policy terms
- Financial loss is quantified for specified coverage(s) and line(s) of business based on the mean damage ratio and its variation.

Cat Modeling Step by Step Sample



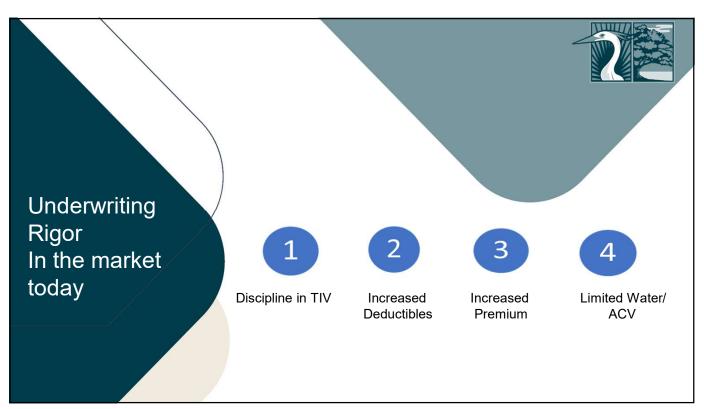
Sample XOL Cat Tower Sample XOL Cat Tower Soon Protection Soon First Layer is Expensive 40m Retained by Storm



 Liberalization of the Bad Faith Penalty - post Katrina, the Louisiana legislature pass legislation to increase the bad faith penalties for property claims. The penalty is 50% of the amount to the insured and 33% to the attorney.

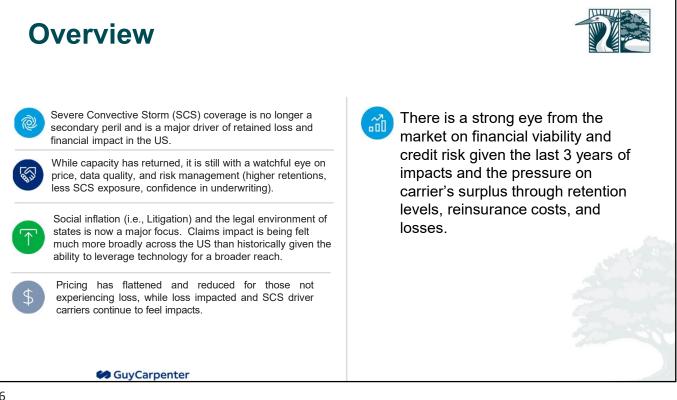
- Contractor Fraud (ROOFERS) Primarily, out of state predatory contractors some unlicensed preying on the uneducated and the elderly.
 Example – Insured files claim for damaged roof and the carrier pays for the roof. Everyone is satisfied and moving along. Contractor, possibly an out of state restoration company knocks on the door and offers a free air quality test. The contractor has no proof that the hurricane caused poor air quality and still guts the entire home to the studs without contacting the carrier. This 25k roof claim is now a 125k claim.
- 3yr rule was a topic of every reinsurance conversation.

Post Disaster Man-Made Challenges (Louisiana) - Misuse of the Assignment of Benefits - Contactor, Roofer, Restoration, Public Adjuster knocks on the door post disaster and has the insured sign an ASSIGNMENT OF BENEFITS including the right to hire an attorney for the insured. Contractor leaves the insured's home and refers to an attorney without the insured's knowledge. Carrier receives letter of rep letter and hires counsel to handle claim



The current state of our reinsurance market.





Overview



* For property, while capacity outside of frequency-exposed layers and more heavily loss-impacted segments showed meaningful bounce-back, capacity providers are still particular about pricing and structure adequacy. The average pricing trend has marginally improved for buyers.

* With the robust amount of increased buying activity through the spring and a very active hurricane season forecast, reinsurers and investors have taken a more cautious approach to deploying capacity in recent weeks. This is particularly notable in the catastrophe bond, retro and Reinstatement Premium Protection (RPP) sectors, where insurance-linked securities (ILS) capital is a greater factor.

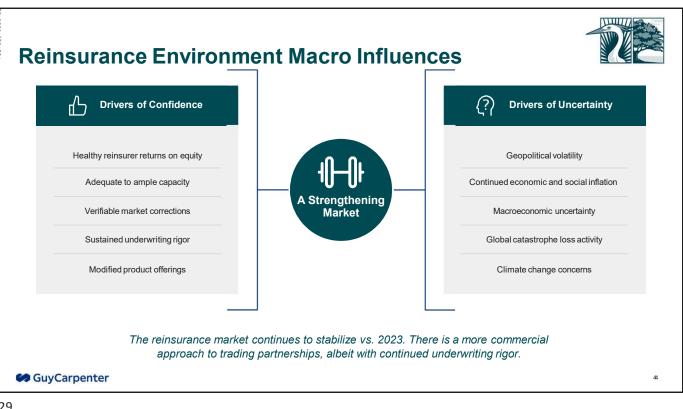
* Florida carriers continue to see benefits from the legal reforms, creating a more positive outlook for the Florida market, including reinsurers' ability to quantify risk in the state. Despite increasing market caution, we were able to comfortably place all our Florida renewals at an average modest decrease in pricing.

* Casualty is experiencing increased pressure on pro rata ceding commissions as well as excess of loss pricing. While negotiations are nuanced and bespoke, capacity is sufficient once market-clearing terms are met. In cases where firm orders deviate from quoted terms, most reinsurers are ultimately offering limited support.

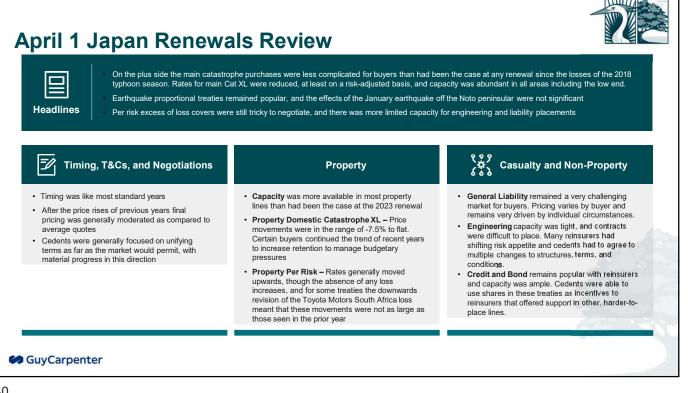
* In the 144A Catastrophe Bond Market, recent outcomes have tightened from the dip in pricing and robust capacity available earlier this spring as foundational investors are locking in gains in view of forecasts of an active storm season. That said, pricing is in line with traditional reinsurance levels in many instances, and the first half of 2024 will set a record for largest issuance level in the first half of a year.

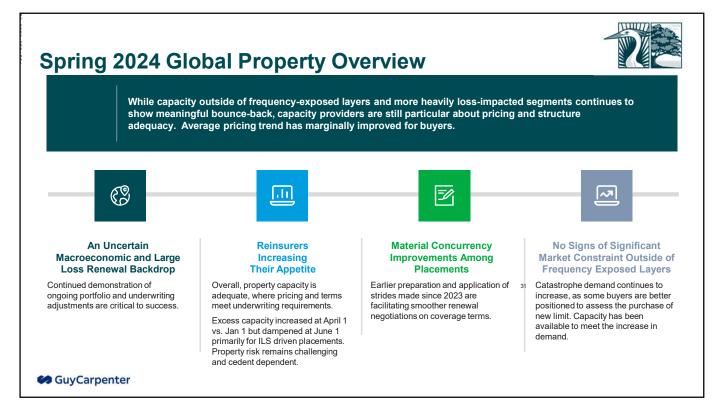
GuyCarpenter

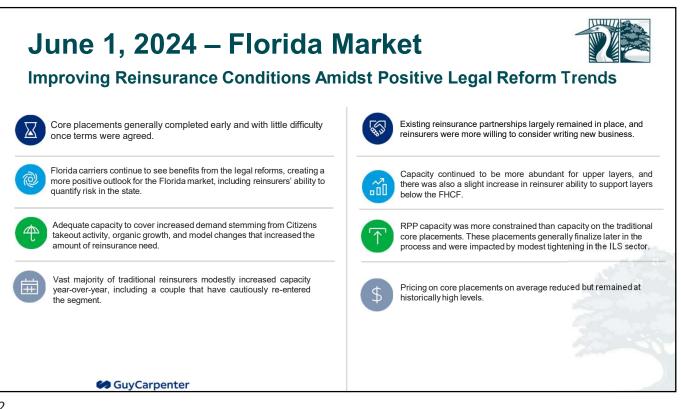


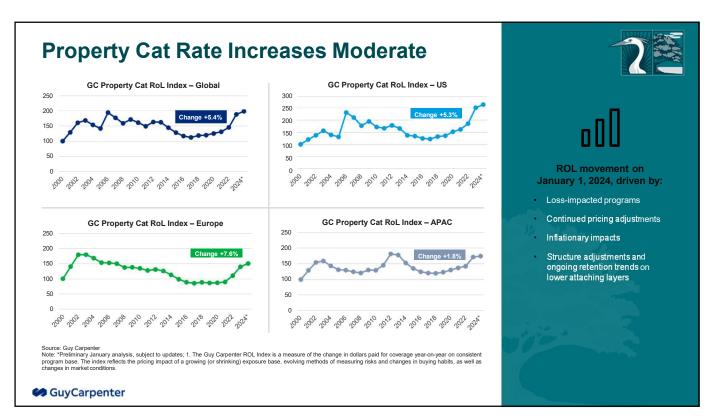




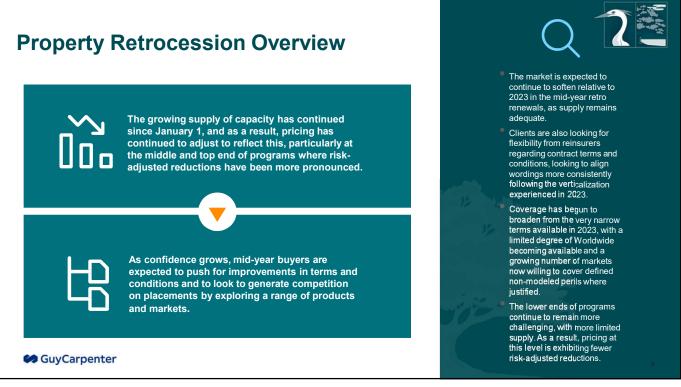


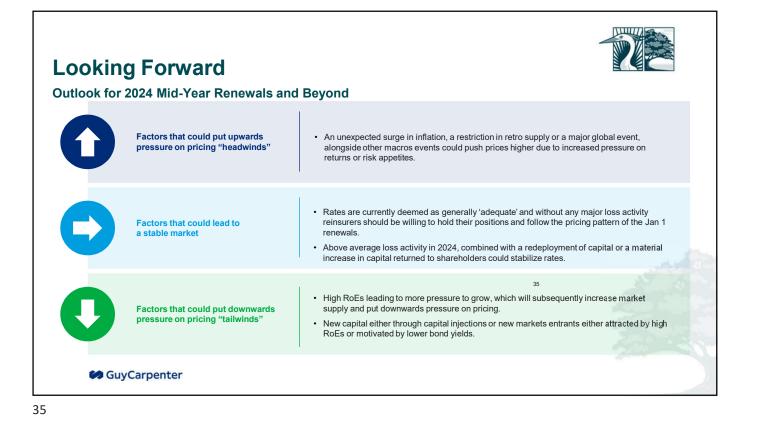


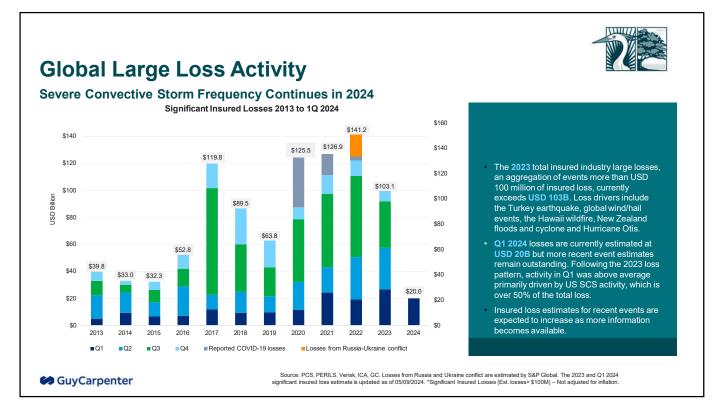


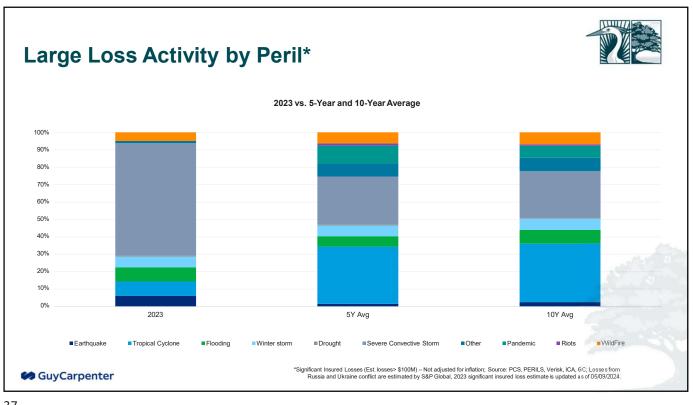














Hot off the Press - SCS

Progressive renews agg XoL reinsurance with lower retentions, upsizes shared hurricane limit

+ 4th March 2024 - Author: Luke Gallin

Property and auto-focused insurance group, Progressive, renewed its aggregate excess of loss (XoL) reinsurance program for its property business at the January renewals with a lower retention for both layers, and has also renewed and upsized its hurricane coverage for the 2024 wind season.

The new aggregate XoL reinsurance arrangement entered into by the firm in January 2024 has multiple layers which provide total protection of \$185 million for catastrophe event losses and allocated loss adjustment expenses (ALAE).

For 2024, the first retention layer threshold ranges from \$450 million to \$475 million and provides coverage of \$85 million. This is different than the prior year, when the program's first retention layer threshold ranged from \$500 million to \$575 million, providing coverage up to \$100 million.





In line with last year, for 2024, the first layer of reinsurance does not provide coverage for named tropical storms or hurricanes. In 2023. Progressive exceeded the first layer annual retention threshold by \$17.9 million.

Progressive renews agg XoL reinsurance with lower retentions, upsizes shared hurricane limit - Reinsurance News

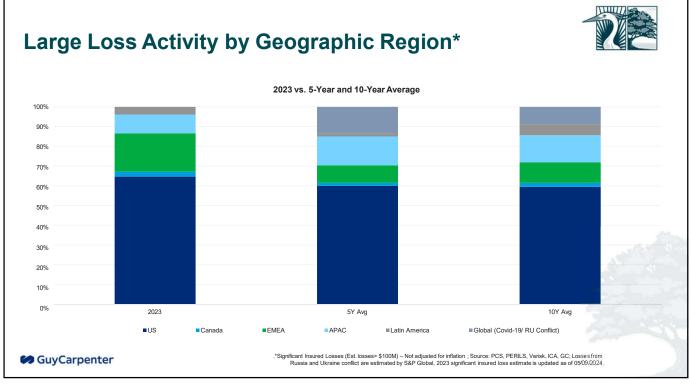
The second retention layer threshold has fallen from \$600 million in 2023 to \$525 million for 2024, and provides \$100 million of coverage, compared with \$85 million last year. The second layer includes coverage for named tropical storms or hurricanes, and also includes a secondary coverage part with a retention threshold of \$425 million that shares the same \$100 million limit. So, while the amount of limit secured by Progressive for its aggregate XoL renewal is unchanged year-over-year, for 2024 the reinsurance protection for both layers attach lower for the company. Progressive has also already renewed a shared limit hurricane coverage for June through December 2024 at a larger size than the prior year. Last year, this agreement provided \$125 million of coverage for named storms and, during the year, the firm ceded no losses under this coverage. For 2024, this has been renewed for \$175 million of reinsurance coverage, so up \$50 million year-over-year. The insurer also has an occurrence XoL reinsurance program, under which it is responsible for the first \$200 million of losses and ALAE for the first event. As at December 31st, 2023, coverage limits in place, net of retention, are \$2.4 billion for a first event in Florida, and \$2 billion for second event outside of the state.

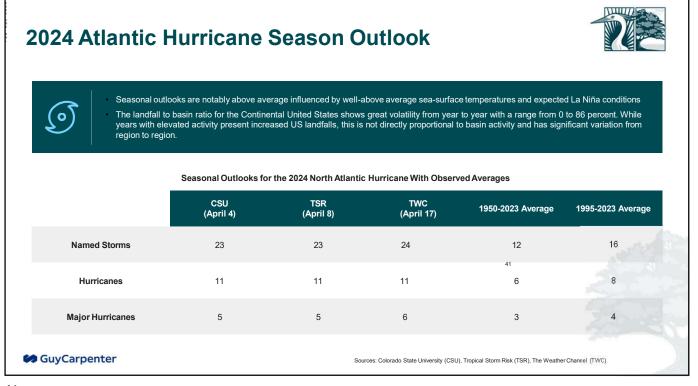
During the course of 2023, Progressive confirms that no losses were ceded under its occurrence XoL arrangement related to storms in the year. In February 2024, the catastrophe bond Bonanza Re Ltd. (Series 2020-1) matured, which reduces the firm's maximum coverage limits by \$200 million, irrespective of the location of the first event.

Finally, the company also has a reinsurance program in place for its commercial lines business, designed to help manage certain exposures in commercial auto, TNC, BOP, and workers' compensation products. For TNC, and certain workers' compensation and BOP product coverages, the business leverages quota share reinsurance agreements, under which it cedes a portion of premiums, losses, and, in most cases LAE.

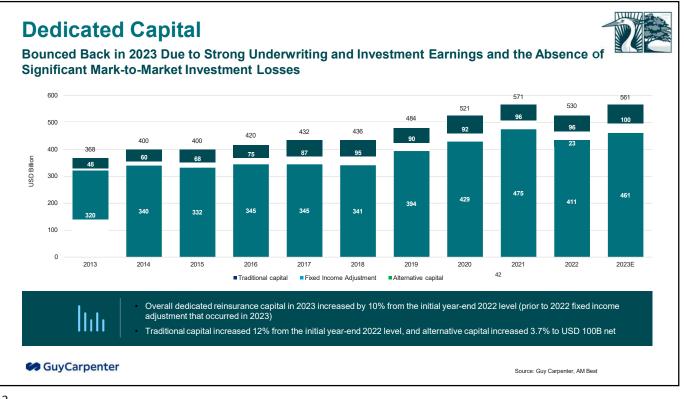
As part of the commercial lines reinsurance program, Progressive also has XoL reinsurance agreements for higherlimit commercial auto liability, and certain BOP and workers' compensation product coverages, which reinsure a portion of loss above a retention threshold.

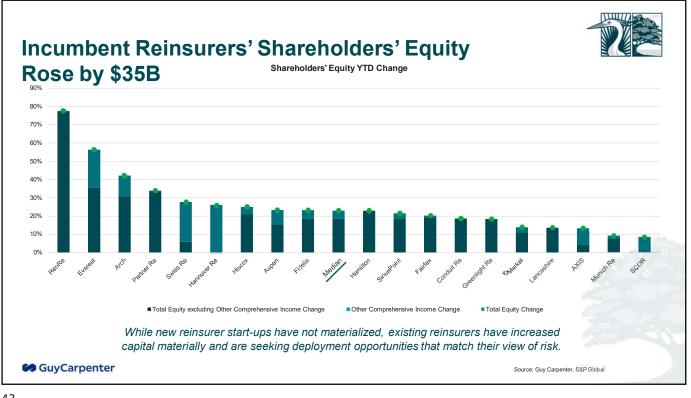










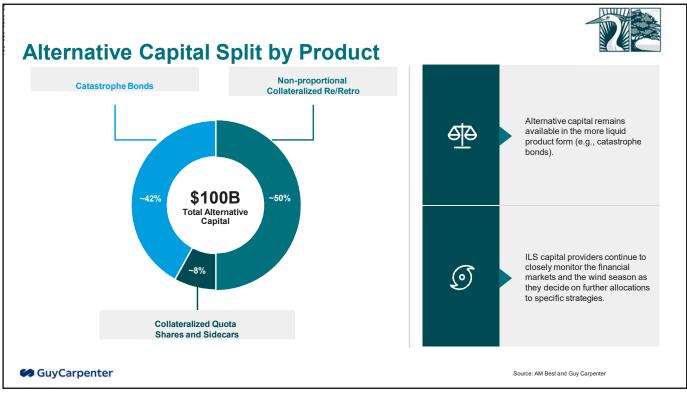


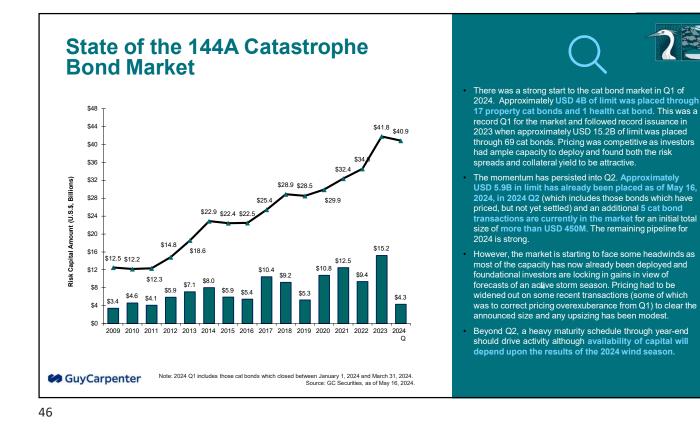
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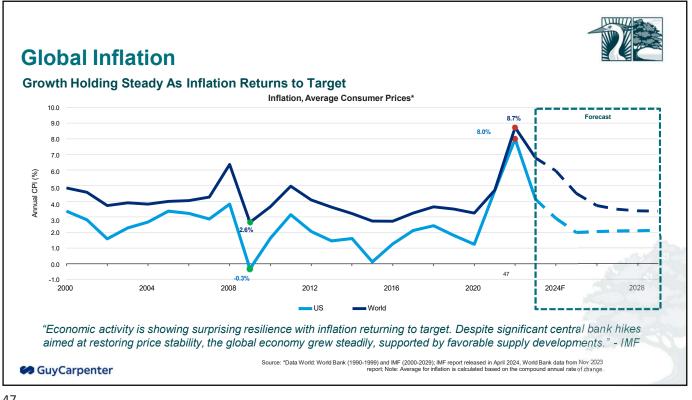
View on Markets – New Capital

Period	Key Development	New Capital
P o st 2 0 0 5	Hurricanes Katrina, Rita and Wilma	>USD 20B
2013– 2018	Post-financial crisis and environment of low interest rates (US Treasury 10- year yield ~2%)	Doubling of alternative reinsurance capital >USD 45B as investors search out higher uncorrelated returns
2023– Present	Reinsurance hard market and environment of higher interest rates (2023E RoE ~20%)	Projected incumbents ¹¹ retained earnings 2023–2025> USD50B New capital raised by incumbents in 2023 ~USD 4B
🕼 GuyCarp	Source: Guy	Carpenter, AM Best; 1. GC Reinsurance Composite, GC estimates

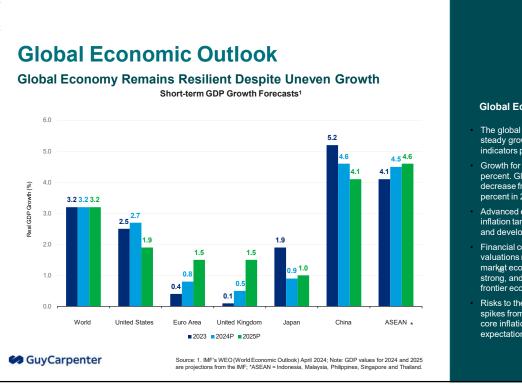














Global Economic Outlook April 2024

- The global economy remains resilient, with steady growth and returning inflation. Most indicators point to a soft landing.
- Growth for 2024 and 2025 will be around 3.2 percent. Global inflation is expected to decrease from 6.8 percent in 2023 to 5.9 percent in 2024 and 4.5 percent in 2025.
- Advanced economies are reaching their inflation targets sooner than emerging market and developing economies.
- Financial conditions improved, equity valuations rose, capital flows to most emerging market economies (excluding China) were strong, and some low-income countries and frontier economies regained market access.
- Risks to the global outlook are balanced. Price spikes from geopolitical tensions and persistent core inflation could raise interest rate expectations and reduce asset prices

ear-Term (2 Years)			Longer-Term (10 Year)	
Rank	Risk	Rank	Risk	
1	Misinformation and Disinformation	1	Extreme Weather Events	
2	Extreme Weather Events	2	Critical Change to Earth Systems	
3	Societal Polarization	3	Biodiversity Loss and Ecosystem collapse	
4	Cyber Insecurity	4	Natural Resource Shortages	
5	Interstate Armed Conflict	5	Misinformation and Disinformation	
6	Inequality or Lack of Economic Opportunity	6	Adverse Outcomes of AI Technologies	
7	Inflation	7	Involuntary Migration	
8	Involuntary Migration	8	Cyber Insecurity	
9	Economic Downturn	9	Societal Polarization 49	
10	Pollution (Air, Soil, Water)	10	Pollution (Air, Soil, Water)	
	•	political	Societal Technological	

